

Miscellaneous

Please enter any other IT Disaster Recover products or services you can provide that have not been added on the other tabs. Items noted on the Miscellaneous Tab are not Value Add products

Product:	Product Description:	MSRP:	Discount:	State of FL Price:
DBASE-HEALTH	Database Health Check (One time/per production environment)	Custom	10%	Custom
DBASE-MNG-BRONZE	Managed Database Services Bronze Plus	\$ 1,442.75	10%	\$ 1,298.48
DBASE-MNG-GOLD	Managed Database Services Gold Plus	\$ 5,792.75	10%	\$ 5,213.48
DBASE-MNG-PLATINUM	Managed Database Services Platinum Plus	Custom	10%	Custom
DBASE-MNG-SILVER	Managed Database Services Silver Plus	\$ 2,892.75	10%	\$ 2,603.48
DBASE-MONITOR	24x7 Data Base Monitoring	\$ 427.75	10%	\$ 384.98
DBASE-SECURITY	Security Check	Custom	10%	Custom
DR-DC-MV	DR Data Center Migration Services	Custom	Custom	Custom
DR-MF-SVCEDED	DR Mainframe Services Dedicated	Custom	Custom	Custom
DR-MF-SVCGUAR	DR Mainframe Services Guaranteed	Custom	Custom	Custom
IT-CABLES	Cables (Estimated)	Custom	10%	Custom
IT-SHIP	Shipping (Estimated)	Custom	10%	Custom
MISC-AV	AntiVirus	\$ 1.95	10%	\$ 1.75
PRE-HOURS-SUPPORT	After Hours Data Base Support	\$ 326.25	15%	\$ 277.31
Professional Services	Call Scripting, BC/DR services, and other (price per hour - excluding time, expenses, and materials)	\$ 200.00	25%	\$ 150.00
REG-HOURS-SUPPORT	Change Order Hours of Database Support Office Hours	\$ 217.50	15%	\$ 184.88
SA-13-AV-STD	AntiVirus Software protection - Standard	\$ 75.00	0%	\$ 75.00
Test Services Package	Per Additional 8-Hour Test Day Period	\$ 800.00	10%	\$ 720.00
TS-LAT-BUN	Terranova Security Learning Awareness Training Bun.	\$ 54,000.00	10%	\$ 48,600.00
TS-LAT-BUN-2YR	Terranova Security Learning Awareness Training Bun. Main. 2nd Yr	\$ 18,000.00	10%	\$ 16,200.00

All solutions are customized to the needs of each customer.