

Hot-Site Solutions

| Product: | Product Description: | MSRP: | Discount: | State of FL Price: |
|---------------------------------|--|-------------|-----------|--------------------|
| | Virtual Disaster Recovery (VDR)Services | | | |
| VDR Hot Guests | | | | |
| VDR Hot Declaration Fees | | | | |
| AI a Carte Services | | | | |
| IN-FAC | Facility Charges | \$ 200.00 | 10% | \$ 180.00 |
| IN-REDI | Redundant Infrastructure | \$ 297.00 | 10% | \$ 270.00 |
| IN-CAG | Cage Space Private Secured Per Sq Ft | \$ 34.50 | 0% | \$ 34.50 |
| SETUP-IN-CAG | Cage Space Private Secured Setup Per Sq Ft | \$ 34.50 | 0% | \$ 34.50 |
| Un-Managed Colocation | | | | |
| IN-FRK-C | Rack-Full Colocation per month | \$ 800.00 | 10% | \$ 720.00 |
| IN-QRT WALL-C | Rack - 1/4 Wall Mounted per month | \$ 195.00 | 10% | \$ 175.00 |
| SA-13-QRK-M | Rack-1/4 Managed per month | \$ 250.00 | 10% | \$ 225.00 |
| Colocation by the Rack Unit (U) | | | | |
| SA-13-SAN-M | SAN Hosting | \$ 711.50 | 10% | \$ 640.00 |
| Power | | | | |
| PW-120-C | Power Feed 120V with 10A Base Power Included | \$ 240.00 | 0% | \$ 240.00 |
| PW-120-C20 | Power Feed 120V with 20A Base Power Included | \$ 480.00 | 0% | \$ 480.00 |
| PW-120-C30 | Power Feed 120V with 30A Base Power Included | \$ 720.00 | 0% | \$ 720.00 |
| PW-120-PC-C | Power Consumed 120V Power Charge beyond Included 10A or 20A Circuit | \$ 43.33 | 0% | \$ 39.00 |
| PW-208-C | Power Feed 208V with 10A Base Power Included | \$ 390.00 | 0% | \$ 390.00 |
| PW-208-C20 | Power Feed 208V with 20A Base Power Included | \$ 780.00 | 0% | \$ 780.00 |
| PW-208-C30 | Power Feed 208V with 30A Base Power Included | \$ 1,170.00 | 0% | \$ 1,170.00 |
| PW-208-PC-C | Power Feed Consumed 208V Power Charge Beyond Included 10A | \$ 73.33 | 0% | \$ 66.00 |
| SA-13-PW-110-C | Dual 20Amp 110Volt Service (Four Outlets) | \$ 200.00 | 0% | \$ 200.00 |
| PW-120-PDU | Network PDU's - 110V 20Amp | \$ 110.00 | | \$ 100.00 |
| PW-208-PDU | Network PDU's - 208V 30Amp | \$ 165.00 | | \$ 150.00 |
| DIR-DSM-PW-WH199-3P-208V Per A | 208V Three Phase Power Circuit - Per Amp | \$ 94.44 | 10% | \$ 85.00 |
| DIR-LIE-3P-50A-Mod | Liebert MB Bus Plug, CS8369 50amp 3phase, 4wire (1) Breaker, (1) Outlet Module | \$ 1,029.00 | 9% | \$ 936.00 |
| DIR-LIE-L5-20-Mod | Liebert MB Bus Plug, L5-20, Phase A to Neutral (1) Breaker, (1) Outlet Module | \$ 567.00 | 9% | \$ 516.00 |
| DIR-LIE-L6-30-Mod | Liebert MB Bus Plug, L6-30, (1) Breaker, (1) Outlet Module | \$ 567.00 | 9% | \$ 516.00 |
| DIR-PWR-SETUP-WH200-208V-SP | Power Setup WH200 208V Single Phase | \$ 1,155.00 | 9% | \$ 1,050.00 |
| DIR-PWR-SETUP-WH200-208V-3P | Power Setup WH200 208V Three Phase | \$ 1,650.00 | 9% | \$ 1,500.00 |
| DIR-PWR-SETUP-WH200-208V-3UP | Power Setup WH200 208V Three Phase Uplift | \$ 825.00 | 9% | \$ 750.00 |
| DIR-PWR-SETUP-WH199-208V-SP | Power Setup WH199 208V Single Phase | \$ 1,155.00 | 9% | \$ 1,050.00 |
| DIR-PWR-SETUP-WH199-208V-3P | Power Setup WH199 208V Three Phase | \$ 1,650.00 | 9% | \$ 1,500.00 |
| DIR-PWR-SETUP-WH199-208V-3UP | Power Setup WH199 208V Three Phase Uplift | \$ 825.00 | 9% | \$ 750.00 |
| DSM-PW-WH199-208V-TP-15A | WH199: PW Feed 208V 15A Three Phase Base Power (Metered) | \$ 2,333.33 | 10% | \$ 2,100.00 |
| DIR-DSM-PW-WH199-208V-SP-15A | WH199: 208V 15A Single Phase Base Power (Metered) | \$ 650.00 | 10% | \$ 585.00 |

All solutions are customized to the needs of each customer. The individual pricing above would give you an idea of costs if you know exactly the cage, rack, power, infrastructure needed.