

Respondent Company: \_\_\_\_DSM.net, Inc.\_\_\_\_\_

**Virtualization Solutions**

Product Name	Product Description	MSRP	Discount	State of Florida Price
V-Ent	<b>Virtual DSM Enterprise Solution</b>			
	Redundant DSM Virtual Servers *	\$250.00	10%	\$225.00
	Redundant Infrastructure Included	\$100.00	10%	\$90.00
	Available Redundant Power 10 Amps	\$290.00	0%	\$290.00
	3 Mbps included Bandwidth Growable	\$295.00	10%	\$265.50
	Backup Data to 300GB Growable	\$400.00	10%	\$360.00
	Redundant SAN storage 300GB Growable	\$800.00	10%	\$720.00
	Promanage 24/7 Monitoring Included	\$35.00	10%	\$31.50
	Customized by number of devices, servers, bandwidth, power, storage, backup etc.			
	Data center readiness/move/migration fee	\$500.00	10%	\$450.00
	<i>* Standard virtual guest server is a single 2.4Ghz processor with 2 GB of RAM</i>			
V-Std	<b>Virtual DSM Standard Solution</b>			
	New Dell R710 Server Lease	\$275.00	10%	\$247.50
	Redundant Infrastructure	\$100.00	10%	\$90.00
	Available Redundant Power 10 Amps	\$290.00	0%	\$290.00
	3 Mbps included Bandwidth Growable	\$295.00	10%	\$265.50
	24/7 Monitoring (host and guest servers)	\$40.00	10%	\$36.00
	Backup Data to 300GB Growable	\$400.00	10%	\$360.00
	VDR Images (DC, Exchange and SQL)	\$80.00	10%	\$72.00
	Veeam Backup and Replication per processor	\$500.00	10%	\$450.00
	Customized by number of devices, servers, bandwidth, power, storage, backup etc.			
	Data center readiness/move/migration fee	\$500.00	10%	\$450.00
V-SQL	Virtual - SQL Server	\$242.00	10%	\$220.00
V-AD	Virtual - AD Server (Active Directory)	\$233.20	10%	\$212.00
V-EXG	Virtual - Exchange Server	\$233.20	10%	\$212.00
SA-13-V-SQL	Virtual - SQL Server	\$242.00	10%	\$220.00
SA-13-V-AD	Virtual - AD Server (Active Directory)	\$233.20	10%	\$212.00
SA-13-V-EXG	Virtual - Exchange Server	\$233.20	10%	\$212.00
DEO-SUN-VGUEST	Virtual Guests - SUN	\$555.55	10%	\$500.00
DEO-VM-HOST	Virtual Host - Hot	\$555.55	10%	\$500.00
DEO-PW-RED	Redundant Power 10 Amps	\$290.00	0%	\$290.00
VHOST-CUSTOM	Virtual Hot Host (Custom Configuration of Proc and RAMM)	Custom	Custom	Custom
VHOST-DUALHEX-128MEM	Virtual Hot Host (Dual Hex core: 128GB of RAMM)	\$555.55	10%	\$500.00
PW-VRED-10Amps	Redundant Power 10 Amps	\$290.00	0%	\$290.00
	All solutions are customized to the needs of each customer.			