

Respondent Company: \_\_\_\_\_DSM.net, Inc.\_\_\_\_\_

**Planning Tools**

Product Name	Product Description	MSRP	Discount	State of Florida Price
FR-Frame	Disaster recovery framework per hour	\$ 200.00	15%	\$170.00
BC-Meth	Business continuity methodology per hour	\$ 200.00	15%	\$170.00
Gov-Frame	IT Governance Framework per hour	\$ 200.00	15%	\$170.00
Reg-C	Regulatory compliance per hour	\$ 200.00	15%	\$170.00
	All solutions are customized to the needs of each customer.			