

Respondent Company: \_\_\_\_\_ DSM.net, Inc. \_\_\_\_\_

**Mobile-site Solutions**

Product Name	Product Description	MSRP	Discount	State of Florida Price
	<b>250 Seat Fixed Facility (Winter Haven Data Center)</b>			
Wkst-sub	Per user subscription workstation	\$35.00	10%	\$31.50
	* Standard virtual guest server is a single 2.4Ghz processor with 512 MB of RAM			
Dec-fee	Site subscription implementation	\$1,500.00	10%	\$1,350.00
Dec-live	Daily disaster recovery site live fee	\$1,000.00	10%	\$900.00
.				
Std-si	Standard business hours labor	\$160.00	10%	\$144.00
Prm-si	After hours labor	\$240.00	10%	\$216.00
	Mobile recovery components for disaster recovery such as: mobile recovery units, generators, servers, phones, workstations, connectivity, network equipment, etc. are available however these are pre-defined contracted upfront solutions with specific configurations necessary per customer need.			