

**Cold-Site Solutions**

Product:	Product Description:	MSRP:	Discount:	State of FL Price:
<b>Virtual Disaster Recovery (VDR) Services</b>				
<b>VDR Cold Guests</b>				
<b>Al a Carte Services</b>				
IN-FAC	Facility Charges	\$ 200.00	10%	\$ 180.00
IN-REDI	Redundant Infrastructure	\$ 297.00	10%	\$ 270.00
IN-CAG	Cage Space Private Secured Per Sq Ft	\$ 34.50	0%	\$ 34.50
SETUP-IN-CAG	Cage Space Private Secured Setup Per Sq Ft	\$ 34.50	0%	\$ 34.50
<b>Un-Managed Colocation</b>				
IN-FRK-C	Rack-Full Colocation per month	\$ 800.00	10%	\$ 720.00
IN-HRK-C	Rack-1/2 Colocation per month	\$ 400.00	10%	\$ 360.00
SA-13-QRK-M	Rack-1/4 Managed per month	\$ 250.00	10%	\$ 225.00
<b>Colocation by the Rack Unit (U)</b>				
SA-13-SAN-M	SAN Hosting	\$ 711.50	10%	\$ 640.00
<b>Power</b>				
PW-120-C	Power Feed 120V with 10A Base Power Included	\$ 240.00	0%	\$ 240.00
PW-120-C20	Power Feed 120V with 20A Base Power Included	\$ 480.00	0%	\$ 480.00
PW-120-C30	Power Feed 120V with 30A Base Power Included	\$ 720.00	0%	\$ 720.00
PW-120-PC-C	Power Consumed 120V Power Charge beyond Included 10A or 20A Circuit	\$ 43.33	0%	\$ 39.00
PW-208-C	Power Feed 208V with 10A Base Power Included	\$ 390.00	0%	\$ 390.00
PW-208-C20	Power Feed 208V with 20A Base Power Included	\$ 780.00	0%	\$ 780.00
PW-208-C30	Power Feed 208V with 30A Base Power Included	\$ 1,170.00	0%	\$ 1,170.00
PW-208-PC-C	Power Feed Consumed 208V Power Charge Beyond Included 10A	\$ 73.33	0%	\$ 66.00
SA-13-PW-110-C	Dual 20Amp 110Volt Service (Four Outlets)	\$ 200.00	0%	\$ 200.00
PW-120-PDU	Network PDU's - 110V 20Amp	\$ 110.00		\$ 100.00
PW-208-PDU	Network PDU's - 208V 30Amp	\$ 165.00		\$ 150.00
DIR-DSM-PW-WH199-3P-208V Per Amp	208V Three Phase Power Circuit - Per Amp	\$ 94.44	10%	\$ 85.00
DSM-PW-WH199-208V-TP-15A	WH199: PW Feed 208V 15A Three Phase Base Power (Metered)	\$ 2,333.33	10%	\$ 2,100.00
DIR-DSM-PW-WH199-208V-SP-15A	WH199: 208V 15A Single Phase Base Power (Metered)	\$ 650.00	10%	\$ 585.00

**All solutions are customized to the needs of each customer. The individual pricing above would give you an idea of costs if you know exactly the cage, rack, power, infrastructure needed.**