

Cold-site Solutions				
Product Name	Product Description	MSRP	Discount	State of Florida Price
Virtual Disaster Recovery (VDR) Services				
VDR Cold Guests				
Al a Carte Services				
IN-FAC	Facility Charges	\$200.00	10%	\$180.00
IN-REDI	Redundant Infrastructure	\$297.00	10%	\$270.00
IN-CAG	Cage Space Private Secured Per Sq Ft	\$34.50	0%	\$34.50
SETUP-IN-CAG	Cage Space Private Secured Setup Per Sq Ft	\$34.50	0%	\$34.50
Un-Managed Colocation				
IN-FRK-C	Rack-Full Colocation per month	\$800.00	10%	\$720.00
IN-HRK-C	Rack-1/2 Colocation per month	\$400.00	10%	\$360.00
SA-13-QRK-M	Rack-1/4 Managed per month	\$250.00	10%	\$225.00
Colocation by the Rack Unit (U)				
SA-13-SAN-M	SAN Hosting	\$711.50	10%	\$640.00
Power				
PW-120-C	Power Feed 120V with 10A Base Power Included	\$240.00	0%	\$240.00
PW-120-C20	Power Feed 120V with 20A Base Power Included	\$480.00	0%	\$480.00
PW-120-C30	Power Feed 120V with 30A Base Power Included	\$720.00	0%	\$720.00
PW-120-PC-C	Power Consumed 120V Power Charge beyond Included 10A or 20A Circuit	\$27.00	0%	\$27.00
PW-208-C	Power Feed 208V with 10A Base Power Included	\$390.00	0%	\$390.00
PW-208-C20	Power Feed 208V with 20A Base Power Included	\$780.00	0%	\$780.00
PW-208-C30	Power Feed 208V with 30A Base Power Included	\$1,170.00	0%	\$1,170.00
PW-208-PC-C	Power Feed Consumed 208V Power Charge Beyond Included 10A	\$48.00	0%	\$48.00
SA-13-PW-110-C	Dual 20Amp 110Volt Service (Four Outlets)	\$200.00	0%	\$200.00
PW-120-PDU	Network PDU's - 110V 20Amp	\$110.00		\$100.00
PW-208-PDU	Network PDU's - 208V 30Amp	\$165.00		\$150.00
DIR-DSM-PW-WH199-3P-208V Per Amp	208V Three Phase Power Circuit - Per Amp	\$93.61	10%	\$84.29
	All solutions are customized to the needs of each customer. The individual pricing above would give you an idea of costs if you know exactly the cage, rack, power, infrastructure needed.			