

Cloud Solutions

Product:	Product Description:	MSRP:	Discount:	State of FL Price:
CLOUD-VHOST- RAM	IaaS RAM Per GB	\$ 12.60	10%	\$ 11.34
CLOUD-VHOST-CPU	IaaS per vCPU	\$ 15.00	10%	\$ 13.50
CLOUD-VIRT-FW-STD	Virtual Firewall Standard	\$ 99.00	10%	\$ 89.10
CON-CE	Consulting Engineering Services	\$ 175.00	9%	\$ 160.00
DEO-DRaaS	Disaster Recovery as a Service	\$ 675.00	0%	\$ 675.00
DIR-DSM-BW-WH	WH199: Bandwidth Per 1Mbps	\$ 4.00	20%	\$ 3.60
DIR-DSM-Citizens	Citizen Private Suite 534	\$ 37,000.00	10%	\$ 33,240.00
DIR-DSM-COLO-ORL-CAGE	Private Caged Space - Orlando	\$ 7,300.00	10%	\$ 6,555.00
DIR-DSM-COLO-WH199-CAGE	WH199: Colocation Private Suite Space Sq. Ft.	\$ 6.50	8%	\$ 6.00
DIR-DSM-COLO-WH-199-Rack	WH199: Colocation Rack/Floorspace	\$ 800.00	10%	\$ 720.00
DIR-DSM-NET-NCC	Network Cross Connect	\$ 175.00	14%	\$ 150.00
DIR-DSM-NET-NCC-1G	Network Cross Connect 1Gbps	\$ 475.25	10%	\$ 425.00
DIR-DSM-NET-NCC-DSO	Network Cross Connect - Orlando	\$ 190.00	10%	\$ 171.95
DIR-DSM-PW-208V-Per-A	WH199: PW-208V Per Amp	\$ 60.00	10%	\$ 54.00
DIR-DSM-SAN-WH-Tier V Stor	SAN-Tier V Storage per GB - Low IOPS Volume	\$ 0.06	10%	\$ 0.05
DIR-Misc-HW	Miscellaneous Hardware for Data Center Setup	Custom		Custom
DIR-SC-FIXED	Data Center Equipment Migration Services Fixed	Custom		Custom
DIR-SETUP-FIXED	Data Center Suite Deployment	Custom		Custom
DIR-SETUP-VCC-B	DSM Protect VCC Backup Copy Implementation	Custom		Custom
DIR-SETUP-VCC-R	DSM Protect VCC Replication Implementation	Custom		Custom
DR-REP-VM	Virtual Machine Replication Per VM	\$ 90.00	10%	\$ 81.00
DR-VHOST - CPU	vCPU standby for DR	\$ 3.75	10%	\$ 3.38
DR-VHOST- RAM	RAM standby for DR	\$ 1.90	10%	\$ 1.71
DSM-CLOUD-199-EDGEComp-HA	vCD NSX Edge Compact HA	\$ 49.99	10.00%	\$44.99
DSM-DP-WH199-STOR-CMM	DSM Protect DP Storage per GB	\$ 0.06	10.00%	\$0.05
DSM-DR-STOR-WH199-VCC	DSM Protect VCC Storage per GB	\$ 0.06	10.00%	\$0.05
DSM-DR-STOR-WH199-VCC-100	DSM Protect VCC Storage per GB 100TB Minimum	\$ 0.05	10.00%	\$0.04
DSM-DR-WH199-ZDR-STOR	DSM Protect DR Storage per GB	\$ 0.10	10.00%	\$0.09
DSM-LIC-ZRM-25	25 VM's Zerto Replication License Single VM	\$ 17,694.00	10%	\$ 15,924.60
DSM-LIC-ZRM-MAINT2471YR	Zerto Replication Manager Maintenance & Support 1 Year	\$ 4,656.25	9%	\$ 4,331.67
DSM-LIC-ZRM-MAINT2473YR	Zerto Replication Manager Maintenance & Support 3Year	\$ 13,270.31	9%	\$ 12,995.00
DSM-LIC-ZRM-MAINT2475YR	Zerto Replication Manager Maintenance & Support 5 Year	Custom		Custom
DSM-SPLA-WH199-9EM-00562	Windows Server 2016 - Standard 2 Core License	\$ 5.89	10.00%	\$5.30
MFCD-pSVR	MyFloridaCloud Dedicated Physical Server	Custom	10%	Custom
MFCD-REP	DR Layer II Dedicated Replication	\$ 13.86	10%	\$ 12.60
MFCD-vCPU Add	MyFloridaCloud Dedicated vCPU Addition	\$ 19.80	10%	\$ 18.00
MFCD-vRAM Add	MyFloridaCloud Dedicated vRAM Addition	\$ 15.84	10%	\$ 14.40
MFCD-vSVR	MyFloridaCloud Dedicated Virtual Server	\$ 118.80	10%	\$ 108.00
MFC-IaaS-MSP	Managed IaaS	\$ 4,211.66	10%	\$ 3,828.78
MFC-IP	My Florida Cloud IP Addresses	\$ 6.00	10%	\$ 5.40
MFC-VHOST-DED	Virtual Host - Dedicated	\$ 496.50	10%	\$ 451.36
MFC-VSAN NLSAS-DED	Virtual SAN - Dedicated	\$ 2,867.70	10%	\$ 2,607.00
PW-PER-kWHour-DSO	Per kW Hour Monthly Power Usage Billing Consumption Variable - Orlando	\$ 0.18	6%	\$ 0.17
SAN-Tier I Storage	SAN-Tier I Storage per GB - Highest IOPS	\$ 0.19	10%	\$ 0.17
SAN-Tier II Storage	SAN-Tier II Storage per GB - High IOPS	\$ 0.09	10%	\$ 0.08
SAN-Tier III Storage	SAN-Tier III Storage per GB - Standard IOPS	\$ 0.07	10%	\$ 0.07
SPLA-6WC-00002-RDS-SAL	SPLA - Remote Desktop SAL	\$ 6.90	10%	\$ 6.21
SPLA-7JQ-00341-SQLENT-2CORE	SPLA - SQL Ent per 2 Core license	\$ 632.70	10%	\$ 569.43
SPLA-7NQ-00302-SQLSTD-2CORE	SPLA - SQL Std per 2 Core License	\$ 162.98	10%	\$ 146.68
SPLA-P73-04837-Server	SPLA - Windows Server License 2 Proc	\$ 23.52	10%	\$ 21.17
SSP-C-APP-Client	Application Recovery	\$ 55.00	10%	\$ 49.50
SSP-C-DPF-Client	Data Protection Foundation	\$ 50.00	10%	\$ 45.00
SSP-C-DPSR-1T	Data Protection Snapshot	\$ 204.00	10%	\$ 183.60
SSP-C-FAE-1T-A	File Archive	\$ 244.00	10%	\$ 219.60
SSP-C-OPM-Client	Premium Operations Reporting	\$ 3.00	10%	\$ 2.70
SSP-cSIM-V-F-Client	VM Protection	\$ 18.00	10%	\$ 16.20
SSP-cSIM-V-M	VM Archive	\$ 6.00	10%	\$ 5.40
VM-ZERTO-REP	Replication Manager 1yr support	Custom	Custom	Custom
ZVR-ECE-MS-PRM-ZP-25	Premium Maint and Support for Zerto Virtual Replication 2 years	\$ 11,732.50	7%	\$ 10,999.22
ZVR-ECE-ZP-25	Zerto Virtual Replication Enterprise Cloud Edition - 25 VM Pack	\$ 24,625.00	12%	\$ 21,931.64

All solutions are customized to the needs of each customer.