

Cloud Solutions

Product Name	Product Description	MSRP	Discount	State of Florida Price
MFCS-PHY/VMREP	Block Replication, Physical to Virtual	\$120.00	10%	\$108.00
MFCS-VMREP	VMware vSphere Virtual Machine Replication Per VM	\$90.00	10%	\$81.00
MFCS-WINSPLA	Windows Server Licenses-SPLA	\$23.52	10%	\$21.17
MFCS-REP	DR Layer II Shared Replication	\$11.55	10%	\$10.50
MFCS-vSVR	MyFloridaCloud Shared Virtual Server	\$99.00	10%	\$90.00
MFCS-FC Storage	MyFloridaCloud Shared Fiber Channel Storage	\$0.66	10%	\$0.60
MFCS-vCPU	MyFloridaCloud Shared vCPU	\$16.50	10%	\$15.00
MFCS-vRAM	MyFloridaCloud Shared vRAM	\$13.86	10%	\$12.60
MFC-ACT-VM	My Florida Cloud Activation of Virtual Server	\$275.00	10%	\$250.00
MFC-ACT-PHY	My Florida Cloud Activation of Physical Server	\$605.00	10%	\$550.00
MFC-FIREWALL	My Florida Cloud Managed Firewall	\$165.00	10%	\$150.00
MFC-IP	My Florida Cloud IP Addresses	\$27.50	10%	\$25.00
MFCS-LOADBAL	MyFlorida Cloud Load Balancing (Mbps)	\$1.10	10%	\$1.00
MFC-ACT-VM	My Florida Cloud Activation of Virtual Server	\$275.00	10%	\$250.00
MFC-ACT-PHY	My Florida Cloud Activation of Physical Server	\$935.00	10%	\$850.00
MFCD-REP	DR Layer II Dedicated Replication	\$13.86	10%	\$12.60
MFCD-vSVR	MyFloridaCloud Dedicated Virtual Server	\$118.80	10%	\$108.00
MFCD-pSVR	MyFloridaCloud Dedicated Physical Server	Custom	10%	Custom
MFCD-vCPU Add	MyFloridaCloud Dedicated vCPU Addition	\$19.80	10%	\$18.00
MFCD-vRAM Add	MyFloridaCloud Dedicated vRAM Addition	\$15.84	10%	\$14.40
DEO-DRaaS	Disaster Recovery as a Service	\$675.00	0%	\$675.00
MFC-VHOST-DED	Virtual Host - Dedicated	\$496.50	10%	\$451.36
MFC-VSAN NLSAS-DED	Virtual SAN - Dedicated	\$2,867.70	10%	\$2,607.00
MFC-IAAS-MSP	Managed IaaS	\$4,211.66	10%	\$3,828.78
SAO10-DR-Mail	SA-10-DR-Cloud-Mail	\$250.00	10%	\$225.00
VM-LIC-IAAS	Vmware Licensing	\$55.00	10%	\$50.00
SAO10-DR-DC	SA-10-DR-Cloud-DC	\$250.00	10%	\$225.00
SAO10-DR-TS	SA-10-DR-Cloud-TS	\$250.00	10%	\$225.00
SAO10-DR-SQL	SA-10-DR-Cloud-SQL	\$250.00	10%	\$225.00
SA-10-SAN-EX-1	SAN Hosting	\$675.00	0%	\$675.00
SA-10-SW-EX-1	SAN Infrastructure connection	\$200.00	0%	\$200.00
SA-10-VPN-1	VPN	\$150.00	0%	\$150.00
SA-10-VI-1	Virtual Infrastructure	\$225.00	0%	\$225.00
SA-10-MS-1	Managed Services for 4 Servers	\$160.00	0%	\$160.00
SA-10-SPAM-1	Spam Filtering	\$2.00	0%	\$2.00
PE730-HOST-3YR	PowerEdge 730 Servers 3yr support	Custom	Custom	Custom
VM-ENT-ACKIT-1YR	VMware Ent + Accel kit 1yr support	Custom	Custom	Custom
VM-ZERTO-REP	Replication Manager 1yr support	Custom	Custom	Custom
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VPX-RPHW-G5T	RPA GEN5 TAA FOR RP VPLEX 2 C13 CORDS NEMA 5-15 125V 10A PREM HW WRTY	\$30,753.60	10%	\$27,678.24
CLOUD-VHOST- RAM	IaaS RAM Per GB	\$12.60	10%	\$11.34
CLOUD-VHOST-CPU	IaaS per vCPU	\$15.00	10%	\$13.50
CLOUD-VIRT-FW-STD	Virtual Firewall Standard	\$150.00	10%	\$135.00
CLOUD-VM	Base VM charge	\$90.00	10%	\$81.00
DR-BW	Reserved Bandwidth Per 1Mb	\$2.40	10%	\$2.16
DR-REP-VM	Virtual Machine Replication Per VM	\$90.00	10%	\$81.00
DR-VHOST- CPU	vCPU standby for DR	\$3.75	10%	\$3.38
DR-VHOST- RAM	RAM standby for DR	\$1.90	10%	\$1.71
SAN-Tier I Storage	SAN-Tier I Storage per GB - Highest IOPS	\$0.50	10%	\$0.45
SAN-Tier II Storage	SAN-Tier II Storage per GB - High IOPS	\$0.30	10%	\$0.27
SAN-Tier III Storage	SAN-Tier III Storage per GB - Standard IOPS	\$0.20	10%	\$0.18
SAN-Tier IIII Storage	SAN-Tier IIII Storage per GB - Low IOPS	\$0.10	10%	\$0.09
DIR-DSM-SAN-WH-Tier V Stor	SAN-Tier V Storage per GB - Low IOPS Volume	\$0.06	10%	\$0.05
SPLA-9MC-00001-ExchEntSAL	SPLA - MS Exchange Ent. SAL	\$3.94	10%	\$3.55
SPLA-F08-00025-ExchStdSAL	SPLA - MS Exchange Std. SAL	\$2.80	10%	\$2.52
SPLA-6WC-00002-RDS-SAL	SPLA - Remote Desktop SAL	\$6.90	10%	\$6.21
SPLA-7JQ-00341-SQLENT-2CORE	SPLA - SQL Ent per 2 Core license	\$575.88	10%	\$518.29
SPLA-7NQ-00302-SQLSTD-2CORE	SPLA - SQL Std per 2 Core License	\$162.98	10%	\$146.68
SPLA-P73-04837-Server	SPLA - Windows Server License 2 Proc	\$23.52	10%	\$21.17
SPLA-U36028-VisioPro	SPLA Visio Professional	\$21.32	10%	\$19.19
SPLA-VisStdPro-SAL	SPLA Visual Studio Professional SAL	\$31.19	10%	\$28.07
SPLA-VSTFndSvr-SAL	SPLA Visual Studio Team Foundation Server SAL	\$22.05	10%	\$19.85
SPLA-WIN-DC	SPLA - Windows Data Center	\$163.20	10%	\$146.88
SSP-C-APP-Client	Application Recovery	\$55.00	10%	\$49.50
SSP-C-DPF-Client	Data Protection Foundation	\$50.00	10%	\$45.00
SSP-C-DPSR-1T	Data Protection Snapshot	\$204.00	10%	\$183.60
SSP-C-FAE-1T-A	File Archive	\$244.00	10%	\$219.60
SSP-C-OPM-Client	Premium Operations Reporting	\$3.00	10%	\$2.70
SSP-cSIM-V-F-Client	VM Protection	\$18.00	10%	\$16.20
SSP-cSIM-V-M	VM Archive	\$6.00	10%	\$5.40
DSM-LIC-ZRM-25	25 VM's Zerto Replication License Single VM	\$17,553.57	10%	\$15,798.21
DSM-LIC-ZRM-MAINT2475YR	Zerto Replication Manager Maintenance & Support 5 Year	Custom		Custom
DSM-LIC-ZRM-MAINT2473YR	Zerto Replication Manager Maintenance & Support 3Year	\$13,270.31	9%	\$12,995.00
DSM-LIC-ZRM-MAINT2471YR	Zerto Replication Manager Maintenance & Support 1 Year	\$4,656.25	9%	\$4,331.67
ZVR-ECE-ZP-25	Zerto Virtual Replication Enterprise Cloud Edition - 25 VM Pack	\$24,625.00	12.28%	\$21,931.64
ZVR-ECE-MS-PRM-ZP-25	Premium Maint and Support for Zerto Virtual Replication 2 years	\$11,732.50	6.67%	\$10,999.22
DIR-DSM-COLO-WH-199-Rack	WH199: Colocation Rack/Floorspace	\$800.00	10%	\$720.00
DIR-DSM-COLO-WH199-CAGE	WH199: Colocation Private Suite Space Sq. Ft.	\$6.50	8%	\$6.00
DIR-DSM-PW-208V-Per-A	WH199: PW-208V Per Amp	\$60.00	10%	\$54.00
DIR-DSM-COLO-ORL-CAGE	Private Caged Space - Orlando	\$7,300.00	10%	\$6,555.00
DIR-DSM-NET-NCC-DSO	Network Cross Connect - Orlando	\$190.00	10%	\$171.95
PW-PER-kWhHour-DSO	Per kW Hour Monthly Power Usage Billing Consumption Variable - Orlando	\$0.18	6%	\$0.17
DIR-DSM-Citizens	Citizen Private Suite 534	\$37,000.00	10%	\$33,240.00
DIR-DSM-BW-WH	WH199: Bandwidth Per 1Mbps	\$5.00	20%	\$4.00
DIR-DSM-NET-NCC	Network Cross Connect	\$175.00	14%	\$150.00
DIR-DSM-NET-NCC-1G	Network Cross Connect 1Gbps	\$475.25	10%	\$425.00
CON-CE	Consulting Engineering Services	\$175.00	9%	\$160.00
DIR-SETUP-FIXED	Data Center Suite Deployment	Custom		Custom
DIR-Misc-HW	Miscellaneous Hardware for Data Center Setup	Custom		Custom
DIR-SC-FIXED	Data Center Equipment Migration Services Fixed	Custom		Custom
	All solutions are customized to the needs of each customer.			