Respondent Com	pany:
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Office Space Solutions

Product Name	Product Description	MSRP	Discount	State of Florida Price
	250 Seat Fixed Facility (Winter Haven Data			
	Center)			
	Each Subscribed Position Includes (price per position):			
	(1) Intel PC or Thin Client Workstation (minimum PC configuration) : 2.x GHz Dual Core Processor, 512 MB of Memory, 40 GB of Hard Disk, DVD ROM, Mouse and Keyboard			
	(1) Cubicle Desktop and Chair T-1 or greater Internet Access Access to Two (2) Printers Access to Fax Machine			
Shared / GeoDiverse Work Force Recovery Services	Access to Copier *Includes one (1) 8-hour test period	\$30.00	10%	\$27.00
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	Each Dedicated Position Includes			
	(price per position):			
	(1) Intel PC or Thin Client Workstation (minimum PC configuration) : 2.x GHz Dual Core Processor, 512 MB of Memory, 40 GB of Hard Disk, DVD ROM, Mouse and Keyboard			
	(1) Cubicle Desktop and Chair T-1 or greater Internet Access Access to Two (2) Printers			
Dedicated Work Force	Access to Fax Machine			
Recovery Services	Access to Copier *Includes one (1) 8-hour test period	\$85.00	12%	\$75.00
	(1) Cisco 7945G Unified IP Phone (1) Cisco Unified Communications Manager Assigned DIDs (basic service) Each Phone Includes:			
	Inbound Calling1 Outbound Calling1 One (1) Voicemail Long Distance Calling2 Auto Attendant (Menu Dial) Toll-Free Number Rerouting	One (1) Instance included with each Shared or Dedicated		One (1) Instance included with each Shared or Dedicated
VoIP, IP-based Phone Services (Basic)	Available Reports on call volume, routing and service timeliness	Position Ordered	N/A	Position Ordered

VoIP, IP-based Phone Services (Advanced)	Customized and Advnaced Services including (price per position): Telephone Number Rerouting for Incoming calls Automated Attendant Options Interactive Voice Response (IVR) equipment Automatic Call Distribution (ACD) Agent (for routing incoming calls to users / functional groups) Supervisory Position with ACD Agent (monitoring of calls) Reports on Volume, Routing and Service timeliness Recording of Incoming Calls for Compliance, Review or Storage			
*requires Basic level service	Remote Agent Capability	\$10.00	10%	\$9.00
Test Services Package	Per Additional 8-Hour Test Day Period	\$800.00	10%	\$720.00
Professional Services	Call Scripting, BC/DR services, and other (price per hour - excluding time, expenses, and materials)	\$200.00	25%	\$150.00
Declaration Fee	Fee Only Required Upon Disaster Declaration (per 50 positions)	\$3,000.00	10%	\$2,700.00
Daily Usage Fee	Fee Only Required During Service Usage (per 50 positions)	\$1,000.00	10%	\$900.00
	Standard business hours labor After hours labor	\$160.00 \$195.00	10% 10%	\$144.00 \$175.50
	Recovery components for disaster recovery such as: office space, generators, servers, phones, workstations, connectivity, network equipment, etc. are available however these are pre-defined contracted upfront solutions with specific configurations necessary per customer need.			